



## *News Release*

**Contact:** ReliOn: Sandra Saathoff (509) 228-6553 [ssaathoff@relion-inc.com](mailto:ssaathoff@relion-inc.com)  
CEA Telecom: Ron Mountford (905) 502-6111 [ron@ceatelecom.com](mailto:ron@ceatelecom.com)

**FOR IMMEDIATE RELEASE:**  
September 13, 2005  
8:30 a.m. EDT

### **CEA Telecom to Distribute ReliOn Fuel Cells in Canada**

**Spokane, Wash. and Mississauga, Ont.:** ReliOn, the leading provider of high reliability fuel cell solutions for backup power applications and CEA Telecom, one of Canada's leading power solutions providers for the telecommunications industry, today announced they have signed an agreement for the distribution of ReliOn's fuel cell products in Canada. Under the agreement, CEA Telecom will offer ReliOn fuel cells to their wireline and wireless telecommunication customers throughout Canada.

CEA Telecom, established in 1985, is a leading distributor, installer, integrator and servicer of telecommunications power systems. The terms of the agreement with ReliOn provide exclusive distribution rights to CEA Telecom for the Canadian telecommunication markets and distribution rights for all other fuel cell applications within Canada.

"We are very pleased to be working with CEA," said Gary Flood, ReliOn CEO. "We believe that based on CEA's experience and expertise in the wireline and wireless telecommunications industry, they are the best choice to distribute and support ReliOn's fuel cell products within Canada."

CEA Telecom General Manager, Paul Musso, remarked, "We have been impressed with ReliOn's products and their ability to serve the needs of our primary customers. Our telecom customers are looking for reliable backup power solutions which offer better value than traditional energy storage solutions for their critical communication applications and we are excited to introduce ReliOn's fuel cells to Canada."

ReliOn is currently delivering its I-1000™ fuel cells for commercial and industrial backup power

-more-

## **Page 2 CEA Telecom to Distribute ReliOn Fuel Cells in Canada**

applications in the United States, Europe and the Caribbean. Its patented Modular Cartridge Technology™ provides customers with high reliability back-up power solutions with a field proven operational performance.

### **About CEA:**

CEA Telecom is a privately held Canadian Corporation which was established in 1985 with the vision to provide the most advanced and reliable power solution to the Canadian telecommunications market. CEA's products are distributed throughout Canada and internationally through our OEM customers. For further information please visit us at [www.ceatelecom.com](http://www.ceatelecom.com)

### **About ReliOn:**

ReliOn is a leader in the development and marketing of modular Proton Exchange Membrane (PEM) fuel cell products. The company markets commercially available fuel cell products using its patented Modular Cartridge Technology®. ReliOn products are available domestically and internationally for commercial and industrial backup applications in the 500-watt to 5-kilowatt range. ReliOn fuel cells are certified to multiple safety and performance standards. [www.relion-inc.com](http://www.relion-inc.com).

### **ReliOn's Investors:**

Oak Investment Partners [www.oakvc.com](http://www.oakvc.com)

Enterprise Partners Venture Capital [www.epvc.com](http://www.epvc.com)

Wall Street Technology Partners LP [www.wallstreettp.com](http://www.wallstreettp.com)

Chrysalix Energy Management, Inc [www.chrysalix.com](http://www.chrysalix.com)

Buerk Dale Victor, LLC [www.bdvlc.com](http://www.bdvlc.com)

Avista Corp. [www.avistacorp.com](http://www.avistacorp.com)

This press release contains "forward-looking statements." These forward-looking statements involve known and unknown risks, uncertainties, and other factors, which may cause ReliOn's actual results, performance, or achievements to be materially different from any future results, performance or achievements express or implied by such forward-looking statements. The forward-looking statements made in this press release are based on assumptions and judgments of management regarding future events and results. These assumptions and judgments may prove to be inaccurate as a result of a number of factors, many of which are beyond ReliOn's control, and its actual results may differ materially from the results contemplated in these forward-looking statements.