



## *News Release*

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**FOR IMMEDIATE RELEASE:**

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### **ReliOn Announces Three New International Distributors** *Conley, Precision Power and Unitek EGC cover CALA and Southwest Europe*

**Spokane, Wash.:** ReliOn, the leading provider of high reliability fuel cell solutions for backup power applications, today announced they have signed distribution agreements with Conley Telco, Precision Power & Air (Caribbean) Limited and EGC International/Unitek Group.

Conley Telco, with offices in Mexico and Colorado, is responsible for the distribution of ReliOn fuel cells to telecommunications customers within Mexico. Conley has begun early deployments of ReliOn fuel cell systems to two major providers of telecommunications services within the country thus far.

Precision Power & Air (Caribbean) Limited, located in Trinidad, is responsible for the distribution of ReliOn's fuel cells within the eastern Caribbean region. Precision Power completed the first customer fuel cell installation in Trinidad for the leading telecommunication service provider on the island. The unit has already provided coverage during a grid power outage of several hours, which occurred due to a 6.0 earthquake that happened in October of this year.

The Unitek Group, headquartered in Fort Lauderdale, Florida, will provide ReliOn's fuel cells to customers in northern Latin America, as well as Spain and Portugal. Unitek is a subsidiary of EGC (Eprotel Group Corporation) and was founded in 1998 in Miami, Florida. Its objective is to provide solutions of high technology in the area of electrical protection and provision of emergency energy. Unitek has offices in Spain, France, Great Britain, Venezuela, Colombia and Hong Kong as well as Florida. EGC/Unitek will have permanent fuel cell installations in their Fort Lauderdale, Florida and Madrid, Spain locations in order to support customer education and training needs.

“Conley, Precision Power & Air and Unitek EGC are well-respected providers of communications power solutions in their respective areas of the world,” stated Gary Flood, ReliOn President and CEO. “ReliOn is confident in their abilities to accomplish significant market traction for our fuel cell solutions and is pleased to have the quality and caliber of these firms to represent our products.”

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## **Page 2 ReliOn Announces Three New International Distributors**

### **About ReliOn:**

ReliOn is a leader in the development and marketing of modular Proton Exchange Membrane (PEM) fuel cell products. The company markets commercially available fuel cell products using its patented Modular Cartridge Technology®. ReliOn products are available domestically and internationally for commercial and industrial backup applications in the 600-Watt to 12-kilowatt range. ReliOn fuel cells are certified to multiple safety and performance standards. [www.relion-inc.com](http://www.relion-inc.com).

This press release contains "forward-looking statements." These forward-looking statements involve Both known and unknown risks, uncertainties, and other factors, which may cause ReliOn's actual results, performance, or achievements to be materially different from any future results, performance or achievements express or implied by such forward-looking statements. The forward-looking statements made in this press release are based on assumptions and judgments of management regarding future events and results. These assumptions and judgments may prove to be inaccurate as a result of a number of factors, many of which are beyond ReliOn's control, and its actual results may differ materially from the results contemplated in these forward-looking statements.