



## *News Release*

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### **havePOWER to Install ReliOn Fuel Cells for State of Ohio** *Ohio communications system third installation in partnership*

**Spokane, Wash. and Washington, D.C.:** – ReliOn, the leading provider of high reliability fuel cell solutions for backup power applications, and havePOWER, LLC, a leading fuel cell integrator for the telecommunications industry, announced that the State of Ohio has awarded havePOWER a contract for their integrated backup power solution that is built around the ReliOn fuel cell system. The integrated solution will provide back up power for critical applications within Ohio’s Multi-Agency Radio Communications System (MARCS).

A one kilowatt Independence 1000™ ReliOn fuel cell will be integrated into the backup power systems, designed and installed by havePOWER, at each of four MARCS microwave radio towers. ReliOn fuel cells operate by combining oxygen and hydrogen to produce electricity right at the point of use without combustion and associated emissions. The only by-products of the fuel cell’s electrochemical reaction are water vapor and low grade heat. ReliOn’s patented modular cartridge technology® enhances system reliability because it enables easy maintenance while continuing to power customer equipment.

The integrated fuel cell solution will be deployed at the MARCS installations instead of lead acid based battery banks and engine generators to provide long-term, emergency back up power to Ohio’s critical digital communications infrastructure. Prior to this contract with Ohio, ReliOn and havePOWER have worked together to deliver fuel cell back-up power solutions for the Maryland Institute for Emergency Medical Service Systems (MIEMSS) and primary power solutions for the Pennsylvania Statewide Radio Project.

“We have used ReliOn fuel cells in our critical communications infrastructure power integrations in Pennsylvania and Maryland. We know from experience, particularly with Hurricane Isabel last year, that ReliOn’s fuel cells are rock solid reliable, so they were the obvious choice for our MARCS integrations in Ohio,” said George Milne, havePOWER’s Chief Operating Officer.

John D. Werderman, President and CEO of ReliOn remarked, “We are pleased to be working with havePOWER on this key opportunity for the state of Ohio. Both ReliOn and havePOWER are focused on

achieving a fundamental change in back-up power technology solutions for the telecommunications industry from batteries and generators to fuel cells. This third contract for state government critical communication sites is one more example of the potential for growth of fuel cell systems for back-up power applications.”

**About havePOWER:**

havePOWER is an industry leading distributor, installer, integrator and servicer of fuel cell products designed for the telecommunications industry. In addition to distributing and servicing ReliOn fuel cell products to a number of State communication sites, the company provides a wide range of integration engineering services including design and installation of hydrogen infrastructure systems. More information is available at [www.havepower.com](http://www.havepower.com).

**About ReliOn:**

ReliOn, formerly Avista Labs, is a leader in the development and marketing of modular Proton Exchange Membrane (PEM) fuel cell products. The company markets a variety of commercially available fuel cell products using its patented Modular Cartridge Technology®. ReliOn products are available domestically and internationally for commercial and industrial backup applications in the 500-watt to 5-kilowatt range. ReliOn fuel cells are certified to multiple safety and performance standards. [www.relion-inc.com](http://www.relion-inc.com) .

This press release contains "forward-looking statements." These forward-looking statements involve known and unknown risks, uncertainties, and other factors, which may cause ReliOn's actual results, performance, or achievements to be materially different from any future results, performance or achievements express or implied by such forward-looking statements. The forward-looking statements made in this press release are based on assumptions and judgments of management regarding future events and results. These assumptions and judgments may prove to be inaccurate as a result of a number of factors, many of which are beyond ReliOn's control, and its actual results may differ materially from the results contemplated in these forward-looking statements.